



finvi



[Company] & Finvi

Agenda

Company & Finvi

1. Meet Finvi
2. The Current Landscape
3. Reaching Your Potential
4. Solution Overview
5. Service & Support
6. Next Steps



Meet Finvi

Introductions

Finvi Payments

By the numbers

\$1 Billion+
Processed
Annually



11 Million+
Payments
Processed
Annually



200+
Payment Clients



5.77
Payments
Processed
Every Second*



Payments
Processed in
Less Than
1.5
Seconds



*Average taken during peak processing times.



The Current Landscape

Market demands, what we know & what we've learned

Market Demands

Digital, Flexible, On-Demand

Consumers demand frictionless, online, self-service payment options

Simple, Streamlined, Efficient

Your clients don't want to manage multiple vendors. They want an optimized all-in-one solution

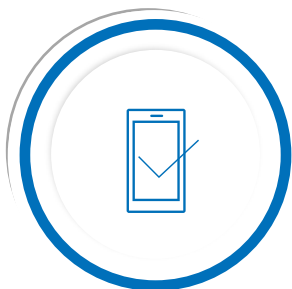
Secure

Increased oversight and regulations translates to increased demand for compliance

Within Budget

COVID has caused everyone's revenues to shrink. New solutions can't break the bank.

What We Know



67%

of consumers prefer using websites or mobile apps to make one-time bill payments



69%

of consumers say they would be more likely to pay bills on time if they could pay by text



85%

of smartphone users prefer mobile messages to emails or calls

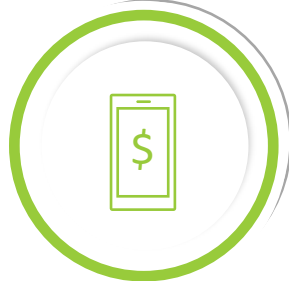
98%

of text messages are read



91%

of all U.S. citizens have their mobile device within reach 24/7



Sources: [Open Market](#); [ATM Market Place](#); [Hubspot](#); [Business Wire](#); [PCMag](#)

What We've Learned

- Sales to add details specific to the prospect.



Reaching Your Potential

with Finvi Payments

Delivering Solutions That Fit Your Needs

Increase Revenue Stream

Arm your clients with superior payment capabilities

- Provide modern, digital, flexible payment options, including online, in-person, and Text-to-Pay
- Increase access to funds with next-day funding and an attractive revenue share model

Improve Client Satisfaction & Loyalty

Enhance your offerings and empower your clients

- Increase your competitive advantage with an all-in-one platform
- Enable your clients to meet the demands of a digital world with an easy-to-navigate consumer portal

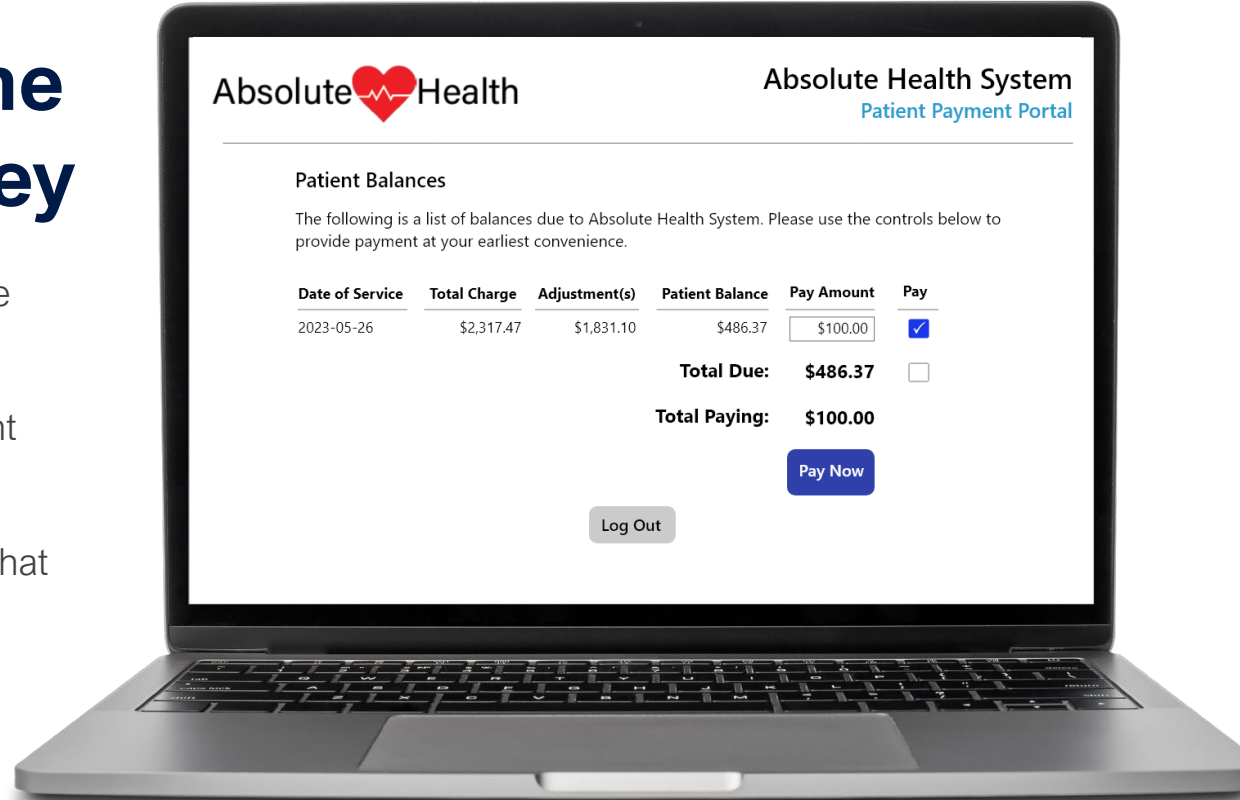
Expand Your Partnerships

Trust our expertise

- Enjoy quick no-hassle onboarding
- Benefit from marketing and sales support to helping you close deals

Transforming the Payment Journey

Advance your competitive advantage and empower your clients by fully integrating secure, modern, flexible payment capabilities into your current platform. Increase satisfaction and loyalty by arming your clients with frictionless, digital payment options that their consumers demand.



Success Story

“We were focused on making payments an easy process for patients. The ease of use in Finvi’s platform was a great fit.”

- Eric Whicker, President and CEO
Summit Software Technology

SUMMIT SOFTWARE TECHNOLOGIES

Summit is a proven partner to over 300 physician practices and healthcare organizations thanks to their add-on products that are integrated with athenaPractice.

35K
increase

One of Summit’s clients reported that they process an average of 35K more payment transactions each month since implementing Finvi Payments.

100%
satisfaction

Summit customers are happy with the solution; the proof is in the fact that every client has stuck with this platform, despite other options that exist.



Solution Overview

Finvi Payments



Self Service

Secure online payment portal for consumers that reduces the number of staff hours it takes to collect a payment



Digital Communication

Automatic email/text reminders and receipts for paperless communication that meets the demands of a digital world



Payment Choice

Easy and familiar payment options that are based on consumers' existing preferences



Text-to-Pay

Modern, convenient functionality for quick and easy payments with just a text message



Payment Plans

Simple-to-setup payment plans that allow for improved revenue recovery



Data & Analytics

Built-in reporting tools that allow for reconciliation by day or payment type

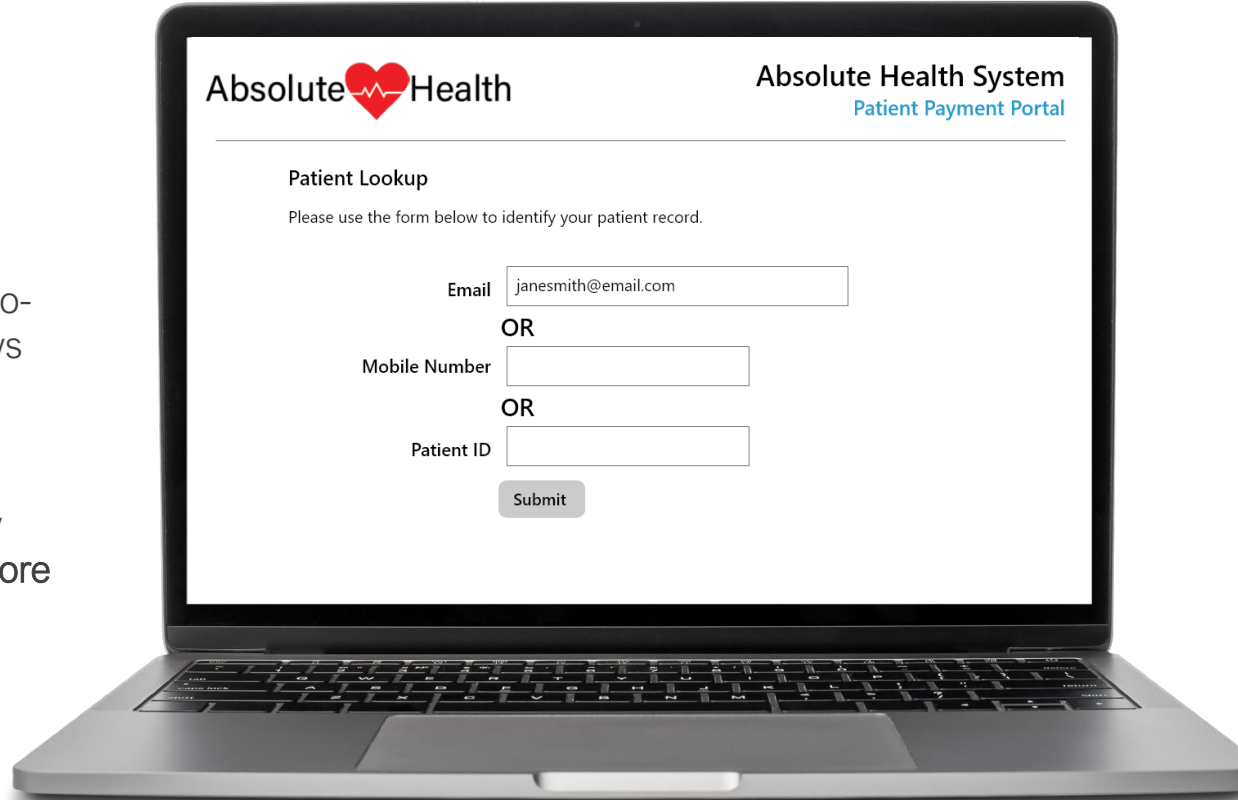


Self Service

Fast, Convenient, and Secure

Finvi Payments comes with an easy-to-navigate self-service portal that allows your clients' consumers to make payments anytime, anywhere.

They can securely log in with just few pieces of personal information. **No more forgetting usernames or passwords.**

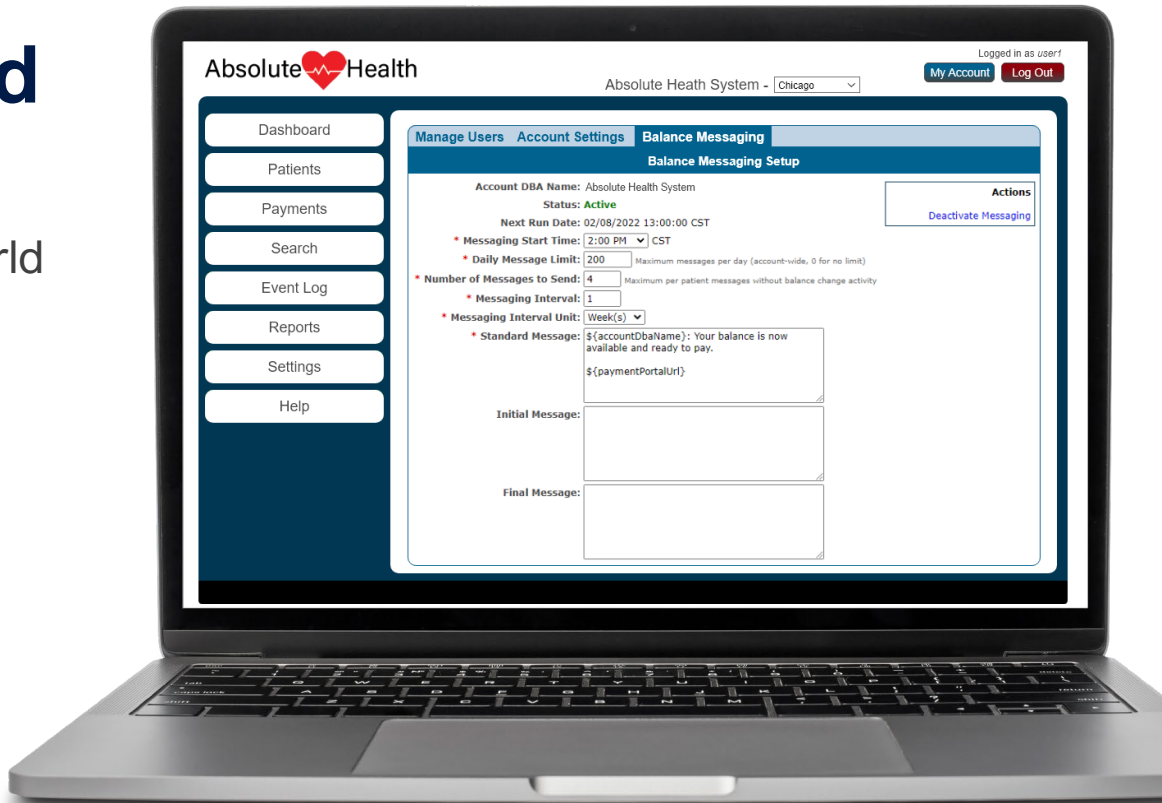


Digital, Automated Communication

Meet the demands of mobile world

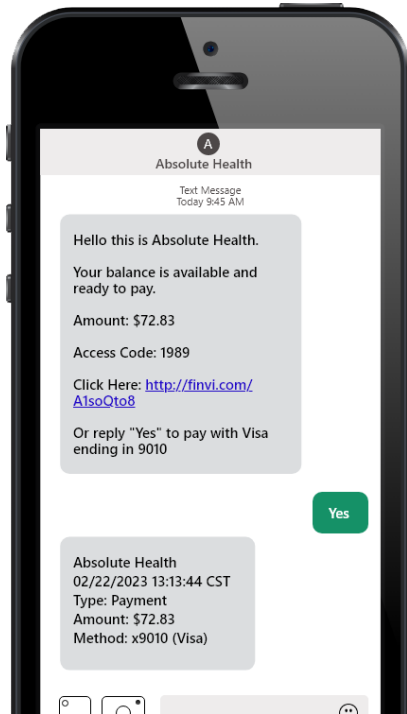
Your clients can send standard automatic balance messages and payment requests via text with one easy set up.

It's as simple as "set it and forget it."



Text-to-Pay

Simple, Practical, and Powerful



Automated payment request texted to the consumer



Consumer replies "yes" to complete the payment



Confirmation text sent to consumer with payment details included

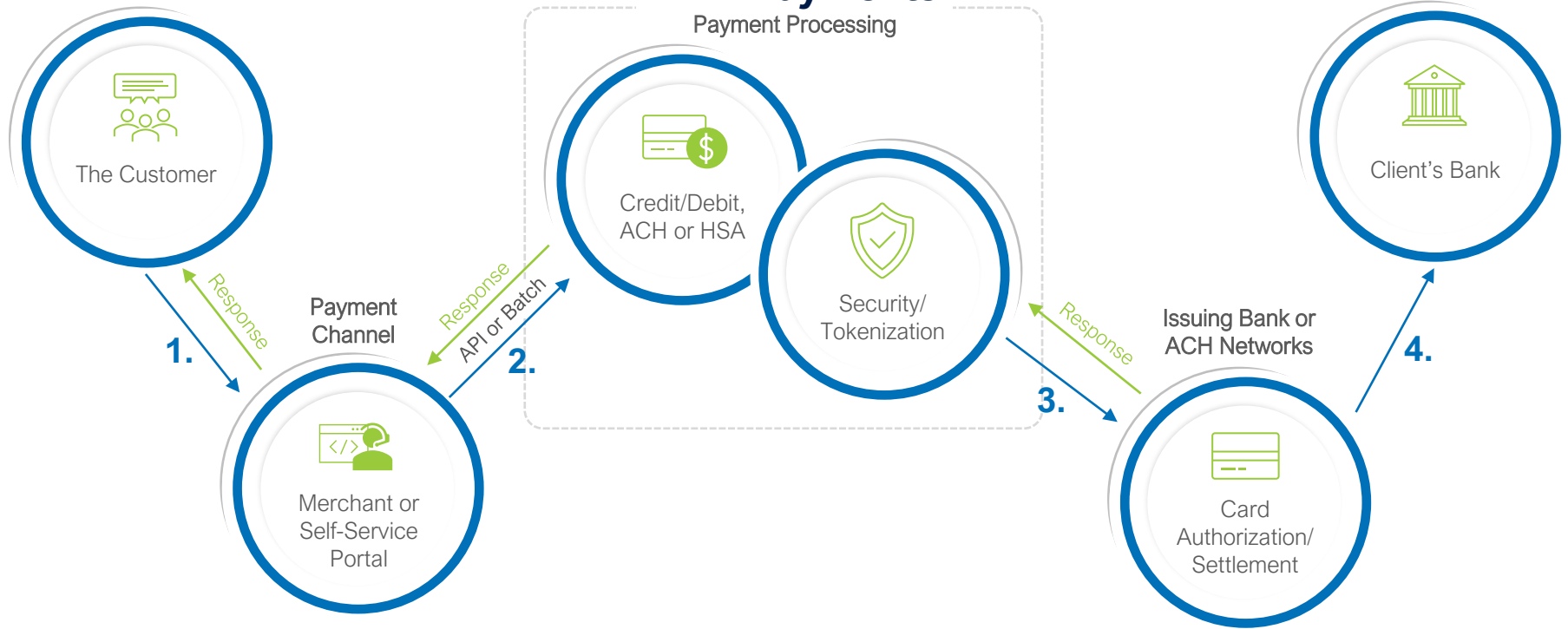


Convenient and Instant

NO apps to download | NO portal to log into

Finvi Payments

Payment Processing





Service & Support

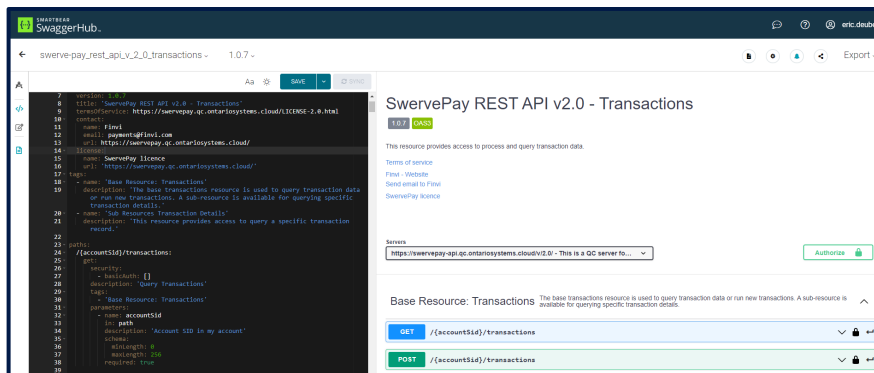
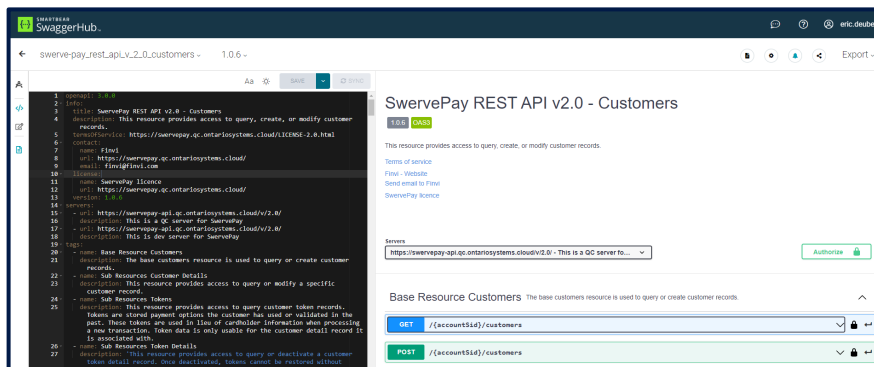
A Partner You Can Trust

Hassle-Free Onboarding

A quick and seamless underwriting process fully controlled by Finvi gets you up and running quickly.

Robust Technical Stack

We use the latest RESTful architectural principles to facilitate quick, easy integration and access to our APIs.



Superior Benefits Await



Additional Revenue Channel

We offer an attractive revenue share model that helps you increase your bottom line. Earn money on every transaction in your ecosystem.



Unparalleled Support

Finvi provides training, as well as marketing and sales support to help you close deals, along with ongoing technical training and support to keep your team up to speed on the latest enhancements.



Enhanced Security

Our payments platform provides end-to-end encryption and tokenization to remove cardholder data and assist with PA-DSS/PCI compliance.

Thank You

finvi.com

