



finvi



[Company] & Finvi



Agenda

Company & Finvi

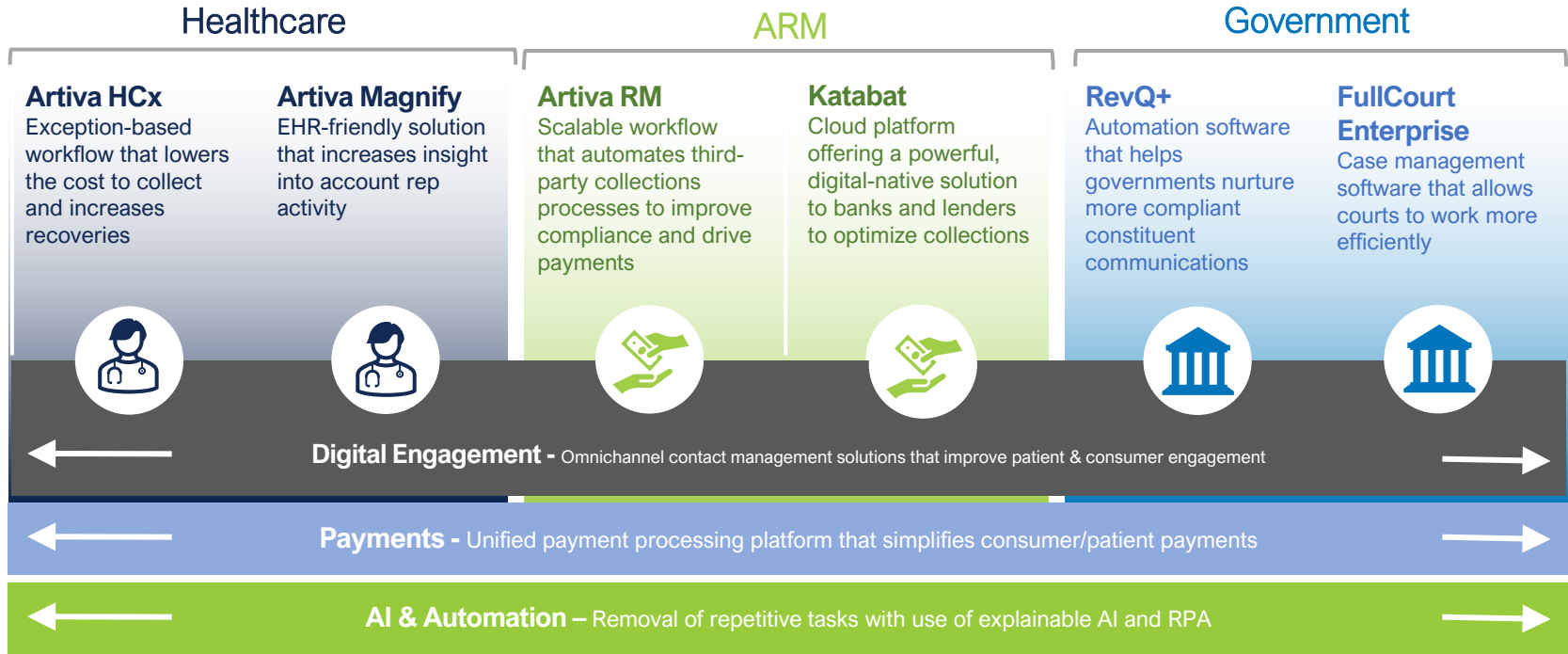
1. Meet Finvi
2. The Current Landscape
3. Reaching Your Potential
4. Solution Overview
5. Next Steps



Meet Finvi

Company Overview

Solutions Overview



Finvi at a Glance

Who We Serve

A/R Management

80%

of the top 10 ARM agencies are customers

State & Local Government

600+

state and local government & court system customers

\$45B

of federal collections managed by Finvi

250

years of cumulative government collections & compliance experience

Healthcare

600+

hospital network customers

Back by Success

New Mountain Capital

\$20B+

in assets under management

50+

PE businesses invested in since 2000



The Current Landscape

Common Obstacles & What We've Learned



Common Obstacles

The Decriminalization Trend

Limited ability to impose consequences for non-compliance; need for communicating amnesty programs and financial resources

The Great Resignation Effect

Shrinking staff; loss of institutional knowledge; limited resources

Social Responsibility

Pressure to increase transparency and ensure fairness

Changing Consumer Behavior

The demand for frictionless, digital, personalized communication

22

States have passed reforms to help curb the practice known as debt-based driving restrictions in the past 5 years.*

*Source: [FFJC](#).

What We've Learned

- Need modern communication methods to let constituents know about amnesty and other alternative programs
- Limited resources make tracking accounts and payment plans difficult
- Limited payment options make compliance burdensome for constituents
- Inability to access meaningful, timely data leads to inefficiencies
- Sales to add more or additional details



Reaching Your Potential

Delivering Solutions That Fit Your Needs



Enhance Stewardship & Public Service

Enrich Constituent Engagement

Nurture account compliance from day one of case/citation creation with communication strategies that are configurable based on account type and constituent preference.

Support With Regulatory Requirements

Maintain complete visibility and control over consent, communication frequency, payment authorizations and the timing and content of all correspondence.



Improve Operational Efficiency

Maximize Resources

Save time by automating routine tasks and the compliance lifecycle.

Let Finvi do the heavy lifting for you – tracking fees, payment plans and account compliance – so you can focus on your constituents.

Decrease Costs

Reduce monthly expenditures with a **flexible pricing models and configurable solutions** designed to fit your needs and budget.



Enable Convenient Account Compliance

Instantly Access Actionable Data

Determine the most effective communication strategies and payment methods with comprehensive dashboards and data that easily interfaces with your system of record.

Make Payments Easy

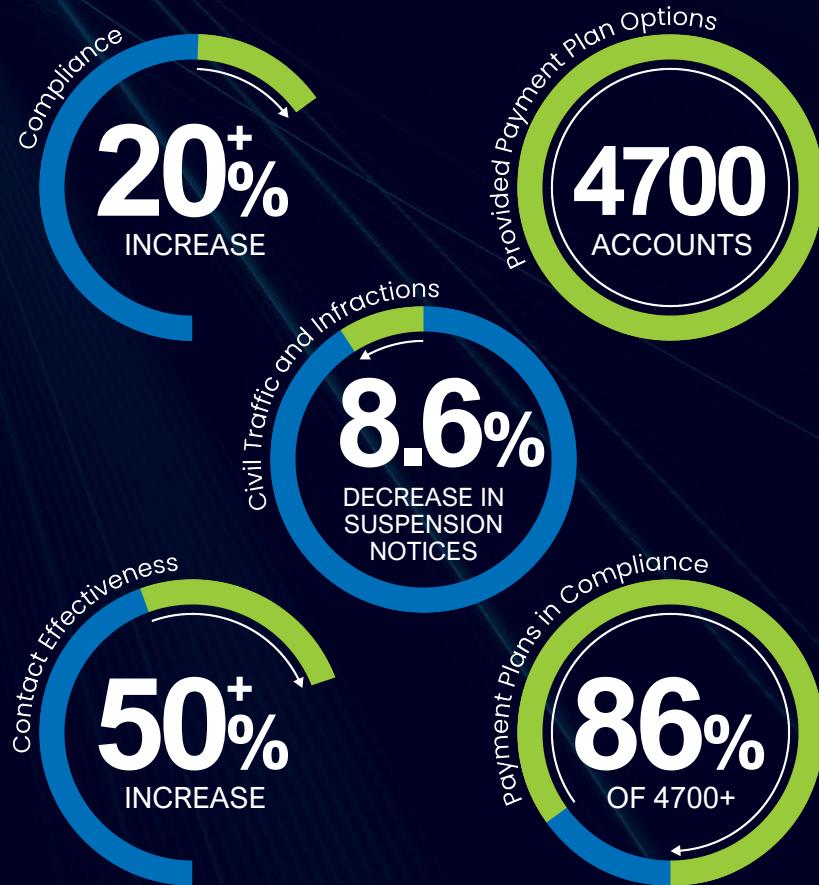
Provide modern payment choices, including point of sale and self-services online options, and **easily schedule secure recurring payments for no-hassle compliance.**



Success Story


- Engagement with customers is proactive, personalized, and responsive.
- Notices now accompany payment plans.
- Outreach programs are specific to case type and respond to constituent activity.
- Customers are better positioned to resolve their cases in a timely manner.

Over a six-month period



A Partner You Can Trust

We are humanizing the compliance process for clients across the U.S.



“With RevQ+, we’ll be able to meet our constituents’ needs with the utmost efficiency, quality, and transparency. We expect that RevQ+ will automate the way we communicate with those who would benefit from hearing and understanding options that would keep their accounts from falling into a non-compliance status.”

Karen E. Rushing | Clerk of the Circuit Court & County Comptroller
Sarasota County, Fla.

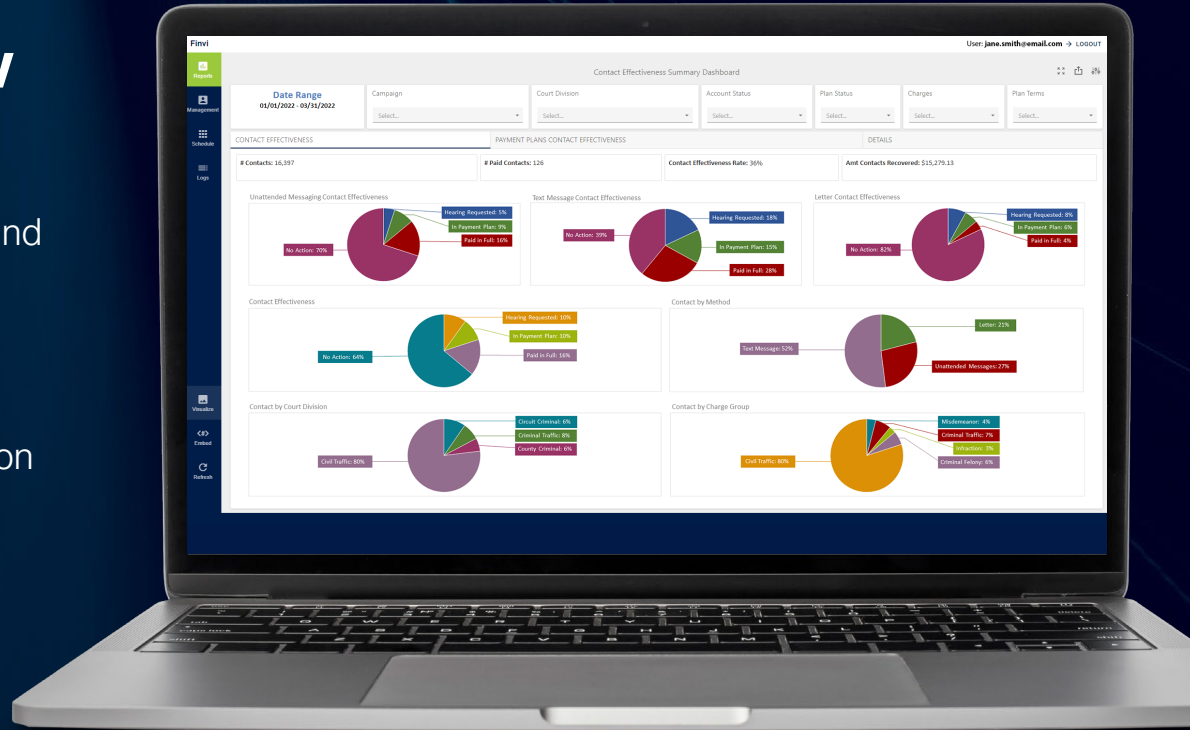


Solution Overview

End-to-End Workflow & Payments Solution

Improve public support, stewardship and constituent satisfaction with a fully automated end-to-end workflow and payments solution.

- Enhance constituent communication
- Provide flexible payment options
- Improve productivity
- Enable easy account compliance



Payments

Flexible payment options and plans allow constituents to pay online, in-person or over the phone.



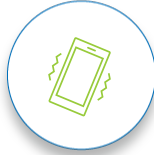
Data Integrity

Increase contacts and keep information up to date with our skip tracing capabilities.



Text Messages

Send automated or on-demand text messages. Reach your constituents via SMS for any reason.



Automated Communication

Send personalized unattended notices and reminders.



RevQ+

Enhanced All-Inclusive
Workflow & Payments
Automation

Traditional Communication

Effective letter strategy (We stuff, stamp and mail for you.)

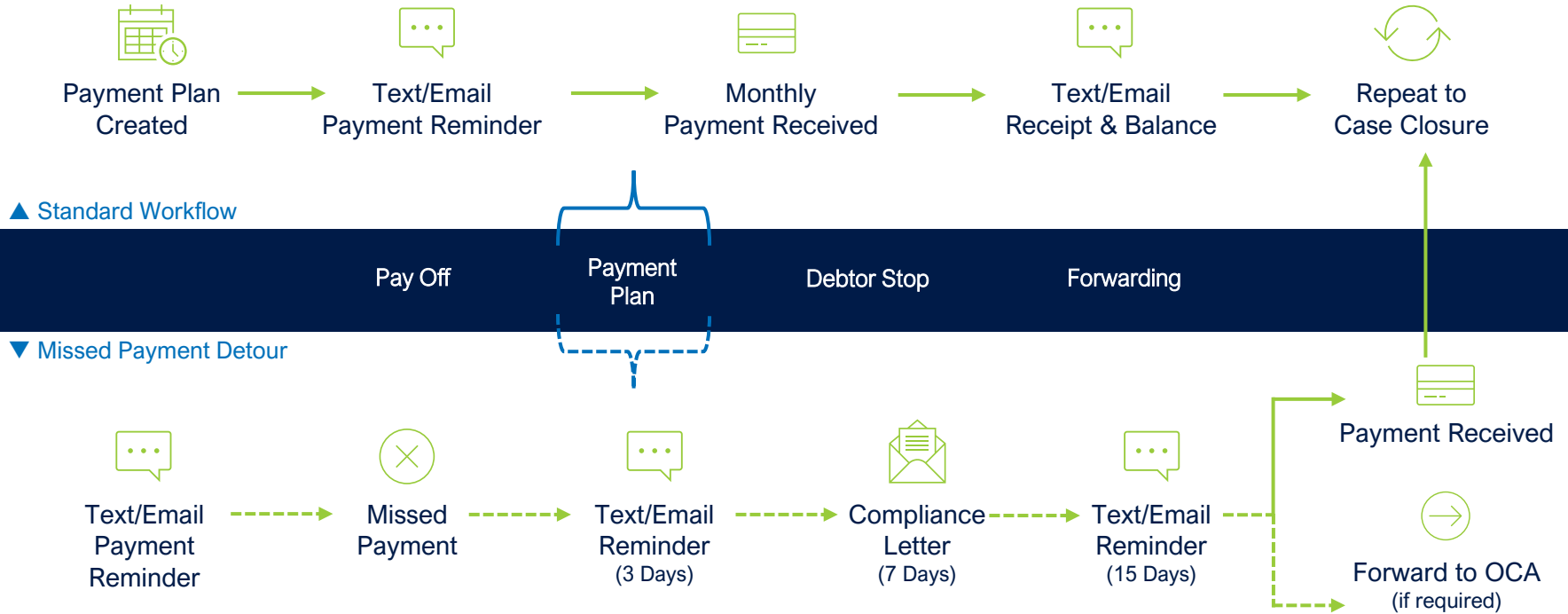


Analytics

Instant access to actionable data and dashboards.



How it Works: Sample Payment Plan Workflow



Above is an example workflow. All workflows are configurable based on your business needs.

Next Steps

1. Complete Survey
2. Add Step
3. Add Step
4. Add Step

Thank You

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